



# PROFILE TRAINING GROUP

2021 PRESCHOOL REVIEW &  
2022 PRESCHOOL AGREEMENT





## 2021 PRESCHOOL OVERVIEW

Firstly, I would like to start off by saying a massive thank you to all of our preschools that stuck by us in 2021.

While this year hasn't been an easy one for anyone given the current climate we are grateful that we were able to work with all the children and see the smiles on their faces pre and post lockdown. Being the beginning of many children's journey in sports is highly rewarding for us so we appreciate you allowing us to provide an introduction to sports for your children. We are looking forward to continuing this right up until Christmas and then again next year.

At the final session of the year, children will receive a certificate of achievement for our program along with a gift for the head teachers at each preschool as a way to say thank you.

This report is designed to provide all of our preschools a recap of 2021 while also providing an agreement for our programs in 2022 including details around these programs and our vaccine policy.



## OWNER COMMENTS MYLES & OLLIE

From both Ollie and I we again wanted to say thank you to all of our preschools, to all of the teachers and to all of the parents for a great year in the preschool space. We thoroughly enjoy being able to deliver sessions to all of the children and appreciate you all allowing us to provide an introduction to sports in your preschools.

2021 was a year of massive growth for Profile Training Group – not only did we keep 100% retention of preschools from 2020 but we also grew upon this with brand new preschool in Christchurch and North Canterbury. This growth looks to continue in 2022 so for us that's great to see everyone so receptive to our programs and how they are run.

Outside of the preschool space we also saw large growth in primary schools, high schools and colleges. In club land where we provide specialist coaching and help clubs develop and in community organisations.

All in all, it has been a massive year for Profile Training Group as a business and we believe we have really nailed down on what we are trying to provide and how we provide it. For us that begins at the youngest levels in the preschools. We can now say we provide our coaching services for all year levels from preschools all the way to 16+ in colleges. This is a massive achievement for us. One that would not be possible without the preschool sector. So again, we would like to say thank you, for sticking by us and allowing us to deliver our programs at your preschool. We are looking forward to a massive 2022 and can't wait to continue doing what we do!





## HEAD COACH COMMENTS JACOB RICHARDS

I took over the preschool coaching in April this year replacing Pippa who had already done an awesome job coaching and providing an introduction in football and motor skills for the children at all preschools.

It was a joy to quickly learn all of the children's names and meet all of the teachers at the preschools. It has been awesome to see the development of all of the kids throughout the last 6-7 months. For us its important to see the children progress with what we are teaching them but more importantly we take great pride in our sessions being fun.

This is the most crucial part for us to see a smile on the kids face and to see that they are enjoying what we are teaching them.

Finally, I would like to say a massive thank you to all of the teachers that help out and organise the kids. I have thoroughly enjoyed this year in the preschool space and am looking forward to new and familiar faces in 2022.





# UPDATES FOR 2022



## VACCINES

We know this has been a discussion point for all of our organisations we work with.

Due to us being contracted by preschools/schools and other organisations that work with children, we are mandated to be fully vaccinated.

I can confirm as of November 2021 all of our coaching staff are fully vaccinated and any new staff will be required to be fully vaccinated (unless they have approval not to be).

Rest assured it is our highest priority to be in line with the governments mandating to keep us all safe and prevent the spread of COVID-19

## NEW PERSONEL

Since the beginning of the year we have said goodbye to two awesome coaches in Pippa who is thriving in Australia as an occupational therapist and Sophie who now is a lawyer at Wynn Williams in Auckland.

Jacob has done an exceptional job with the preschool space among all of his other responsibilities. Though in order for us to grow we knew it was important to get someone similar to Pippa and Jacob to help us in the preschool space next year.

Therefore, I am happy to announce we have a new preschool coach (Jasmine Ball). Jasmine has her coaching qualifications and also has lots of experience with preschool children. I personally believe she is the perfect person to lead our preschool space in 2022. You will see her working with Jacob in November and December this year. With her scheduled to take a lead in preschools in

2022

## GROWTH 2022

As we have eluded to in our previous sections, we do foresee that Profile Training Group will have some major and continued growth throughout 2022.

However, while growth is super important in any business, we want to ensure all of our organisations that they will receive the same quality and the same care from all of our coaches and staff in 2022 that they did in 2021.

This means the same quality coaching sessions, the same quality and caring coaching no matter who is the coach, the same communication and the same enjoyment in all sessions.

Along with this we are committed to keeping the same pricing model and prices throughout 2022.



# 2022 PRESCHOOL AGREEMENT





# 2022 Agreement



## Introduction & Goals 2022

This document is our formal proposal for our services in 2022. In this service proposal you'll find details regarding the results we hope to deliver for your pre-school, pricing details, and payment delivery times along with other details relevant to the terms of service.

Should you have any questions, comments, or concerns once you've reviewed the service proposal in its entirety, feel free to contact Myles Gardner (027 950 4506).

### OUR GOALS:

I've identified the following goals we look to obtain while delivering pre-school trainings over the course of the service:

- Create a fun and enjoyable environment with our professional coaches for young children within the pre-school.
- Deliver a quality experience that will increase the children's skills in football and to enjoy physical activity.
- Deliver a quality experience that will increase the children's skills in motor skills (PMP)
- The children will also receive certificates (paid for by PTG) at the end of the service/ year.



# 2022 Agreement



## Details of Agreement

### Date and Time:

The sessions times and days will be decided between Profile Training Group and the preschool before the end of Term 4 2021.

These sessions will begin the week starting 24th Jan 2021 (unless expressed otherwise due to early year low numbers). The sessions will continue indefinitely until the end of the year (or until either party ends the service). If the preschools has holidays they should notify PTG in advance.

### Postponement or Cancellation of Sessions:

The preschool and/or PTG may postpone or cancel a session if need be. For example, wet weather, low numbers and preschool events. In this case the session should try to be rescheduled. If this is not doable for either party then the session can be cancelled at no cost or penalty.

In the event that the weather is the postponement cause, the preschool should call Jacob Richards or Jasmine Ball to advice on postponement. We will always go ahead with the session until we hear otherwise.

### Liability:

In the event that a child injure or hurt themselves during the session, Profile Training Group takes no liability for accidental injuries, the sessions take place on preschool grounds and at all times are still under preschool care.



# 2022 Agreement



## Payment & Cancellation

### Invoice Structure:

Payment may be made in cash by the preschool at the end of each session or week, this can be done by giving the money to the coach OR the preschool can choose to be invoiced fortnightly or monthly NET +10 (10 days to pay invoice) (unless agreed otherwise with Profile Training Group).

In the event of an invoice structure, Profile Training Group will email the preschool either fortnightly (15th of every month) OR monthly (30th of every month).

### Pricing Structure:

In 2022 our prices will be based off how many children attend on average, similar to 2021. We understand there may not always be a full amount. The prices are on the next page of this agreement (I have highlighted the indicated price based on discussed numbers).

### Ending Agreement:

If either party would like to cancel the service, a grace period of two weeks is required to end the service.

By responding with acknowledgement of these terms of service and agreeing to PTG services in 2022 the preschool acknowledges and agrees to all of the details of this service agreement.



# PRICING DETAILS 2022

We are committed to providing the same cheap pricing yet the same quality sessions in 2022 as we did in 2021.

A reminder of the session pricing to the right. Please note - we will be ensuring that preschools fall in to the correct number bracket next year.

10-15 Students: \$5.00 (inclusive)

15-17 Students: \$4.00 (inclusive)

18-20 Students: \$3.50 (inclusive)

20+ Students: \$3.00 (inclusive)



# OUR CONTACT DETAILS

Myles Gardner & Ollie Hawkins & Jacob Richards

profiletraininggroup@gmail.com  
027 950 4506

